# Teach & Talk

## *Eastern Shore*

**Thursday, March 7, 2019 ♦ 2:00 p.m. - 4:00 p.m.**

**Salisbury University**
1101 Camden Ave.
Salisbury, MD 21801

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### *We Teach*

Success starts with knowledge … but what is it you need to know to be successful?

In this session we will talk to business about:

- How DGS procures products and services
- What purchases are required to be advertised
- When competition is required
- How bids are evaluated
- How contracts are awarded

### You Talk

We want your feedback. Following the procurement training we will open the floor to vendors to provide feedback regarding experiences with the State contracting process. What works? What doesn't work?

### Questions?

It is important that vendors understand how the State operates so they can operated within the parameters of the State's programs. Vendors are encouraged to ask questions so they fully understand this process.

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**Visit the Event Information & Registration page at**
https://dgsmarch2019.eventbrite.com

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